



JSO Technology LLC WinWire: Birchwood Foods

"I have been extremely pleased with the services JSO has provided. In my experience in the IT field for 20 years, I have never worked with a company that has consistently performed and provide such a positive experience."

Steve Schultz
Birchwood Foods

At A Glance

Birchwood Foods, Kenosha WI
(www.bwfoods.com)

Birchwood Foods manufacturers a broad line of branded and private-label raw, frozen and fully cooked beef and pork products for many of the biggest foodservice and retail names across the country. Their corporate slogan is "Make it Better, Make it Birchwood."

Services that JSO Technology LLC Provides Birchwood Foods

JSO Technology LLC has been privileged to provide IT networking consulting and implementation services to Steve Schultz and his colleagues at Birchwood Foods for a number of years.

James Oryszczyn, President of JSO, works closely with Steve to address Birchwood Foods I.T. computing needs, ranging from providing the company with security solutions such as Unified Threat Management including intrusion detection, firewall, content filtering from a key partner Fortinet and WAN Acceleration products from a leader in that arena, Juniper Networks.

For more information on how JSO Technology LLC can "Make your I.T. Better" contact JSO at 414-455-0719 or visit www.jsotechnology.com

JSO Technology LLC and Birchwood Foods: Making I.T. Better with Best of Breed Security and Networking Solutions



MAKE IT BETTER
MAKE IT BIRCHWOOD



For more than six decades, Birchwood Foods has been a leader in providing quality beef for the foodservice and retail industries. Founded as Kenosha Beef in 1936, after Frank Vignieri borrowed \$35 from his wife to purchase several veal calves, the company quickly grew its Midwest customer base, thanks to a reputation built on customer satisfaction, high quality standards, innovative ideas and better tasting food.

Below is a question and answer session between JSO Technology LLC and Birchwood Food's Steve Schultz.

JSO: What do you like most about our services?

Steve: I like the personal and professional services you have to offer. In addition, you bring to the table many options with an array of solutions. You are not as concerned with selling hardware or software but more interested in providing the right type of solutions for you customers.

JSO: What is one thing we could do to improve our service to Birchwood Foods?

Steve: I have been very pleased with all of the work you and your team have provided for us since the beginning of our business partnership.

JSO: What could we do to deliver a complete "WOW" experience?

Steve: I feel that today, you provide the "WOW" experience for our organization. You are dedicated to your customer base and you consider your customers needs when you assess their situation whether it is system availability or staffing constraints.

JSO: Would you recommend our services to others?

Steve: Yes, I would be willing to recommend your services. The responsiveness of you and your staff exceeds my expectations. I guess the short of all of it is that I am more than willing to share my positive experience with any potential customers you may have. Thank you for all of your hard work and positive results you have provided us over the years.